



UPI

Harnessing Growth

Company Profile —





— OUR VISION

To become be an ICT, Financial Management and Business Development reputable skills and solutions hub for strategic performance management in the region

— OUR MISSION

2. To foster a culture of learning and invest in enhancing capabilities that will help individuals and organizations thrive for improved performance through provision of ICT Systems' Solutions, Financial Management, Business Development and capacity building programs.



Table of Contents

Who We Are	4
Core Values	5
What we Do	6
Our Team	10
Contact	12

WHO WE ARE

— About Us

UPI Innovations & Development is a Tanzanian based Limited company established in 2012 with the main focus in provision of quality and sustainable solutions in Information and Communication Technology (ICT), Financial Management, and Business Development; aiming at improving individuals and organizations business processes, by uncovering new opportunities and effective and efficient methods of business operations.

UPI Innovations & Development is a Tanzanian based Limited company established to be engaged in magnifying the business processes, changes and uncovering new opportunities. Its philosophy is increasing performance by decreasing transaction and administration costs by means of continuous improvement that allow people and organizations leading higher productivity.

UPI is anchored in technology as a driving force towards harnessing the creativity and innovations on providing solutions to business challenges.

UPI is managed by highly experienced team and Professionals in areas of ICT, Finance and Accountancy, Business Development and Capacity Building.

UPI is mirrored to significantly assist in customizing solution(s) to ensure performance and productivity of individuals and organizations are achieves



CORE VALUES

— *Igali*

To help individuals and organizations be able to optimally utilize their resources, talents—and capabilities – the reflection is made in the following core values.



Innovation

We encourage thoughtful, creative and inspirational ideas



Growth

We develop professionally through expanding our capabilities and knowledge with innovative training and learning



Accountability

We empower each other to take ownership of our actions



Long Term View

We look beyond the present to deliver future values



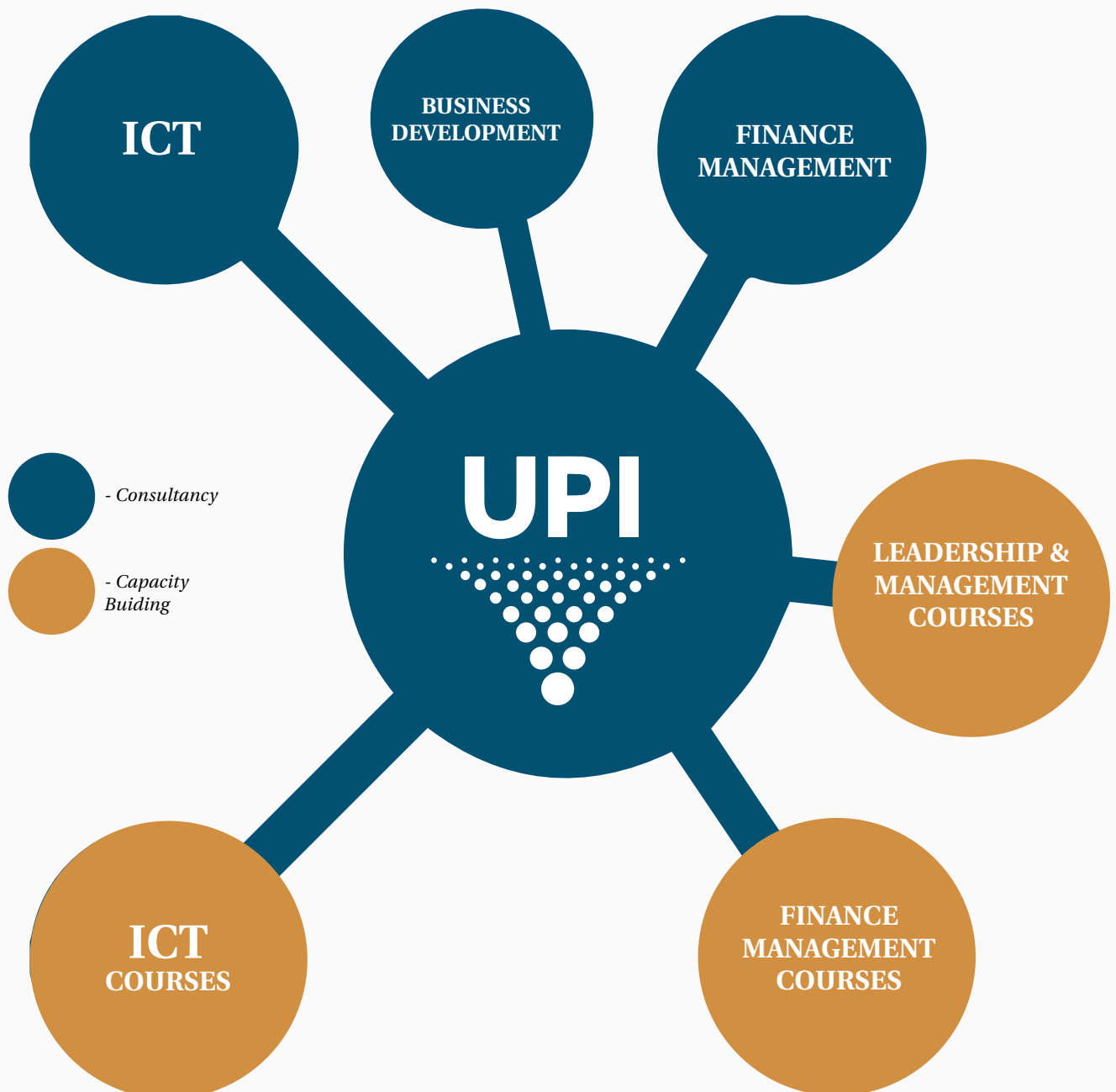
Integrity

We design responsible business solutions and learning programs based on situations on demand and professional standards

WHAT WE DO

— *Service offered (Consultancy and Capacity Building)*

The following among others are the Consultancy and Capacity Building Services offered. Notably, there is a room to provide the same in accordance to your needs in a means of customization.





ICT Consultancy

- Infrastructure Management
- Areas covered includes:-
- Virtualization: Hyper-V, VMWare - Consultancy & Support: Architecture Design, Implementation, Project Coordination, Maintenance and Operational Excellence, migration projects
- Database: MSSQL Server, MySQL, Oracle. -Email: MS Exchange, Email security -Secured Networks: LAN/WAN, Firewalls and Intrusion Detection Systems -Servers: Deployment and Administration ESXi, Windows and Linux Servers -Storage: SAN, Storage Administration
- Systems Security Management
- Business Solutions Development, Customization and Implementation
- Systems Integration
- Systems Security



ICT Courses

- SQL Server for Developers – Beginners
- SQL Server database Administration
- Windows Server Administration
- Virtual computing and cloud systems
- Cybersecurity awareness training for ICT Users
- Cybersecurity awareness training for ICT Experts
- Certified Information Systems Auditor (CISA)
- Data Analytics and Visualization Training
- Statistics with Excel Training
- Microsoft Office 365 Training
- Microsoft Office for Beginners, Intermediate and Advanced Training



Finance Management Consultancy

- Financial Statements Analysis
- Management Accounting Report Preparation
- Business Cost Management & Analysis
- Business Valuation
- Memorandum and Articles of Association (MEMART) preparation
- Business Plan Writing
- Business Proposal Writing
- Capital Structure Analysis
- Share Ownership Formalization (Shareholding Certificates)
- Tax consultancy



Finance Management Courses

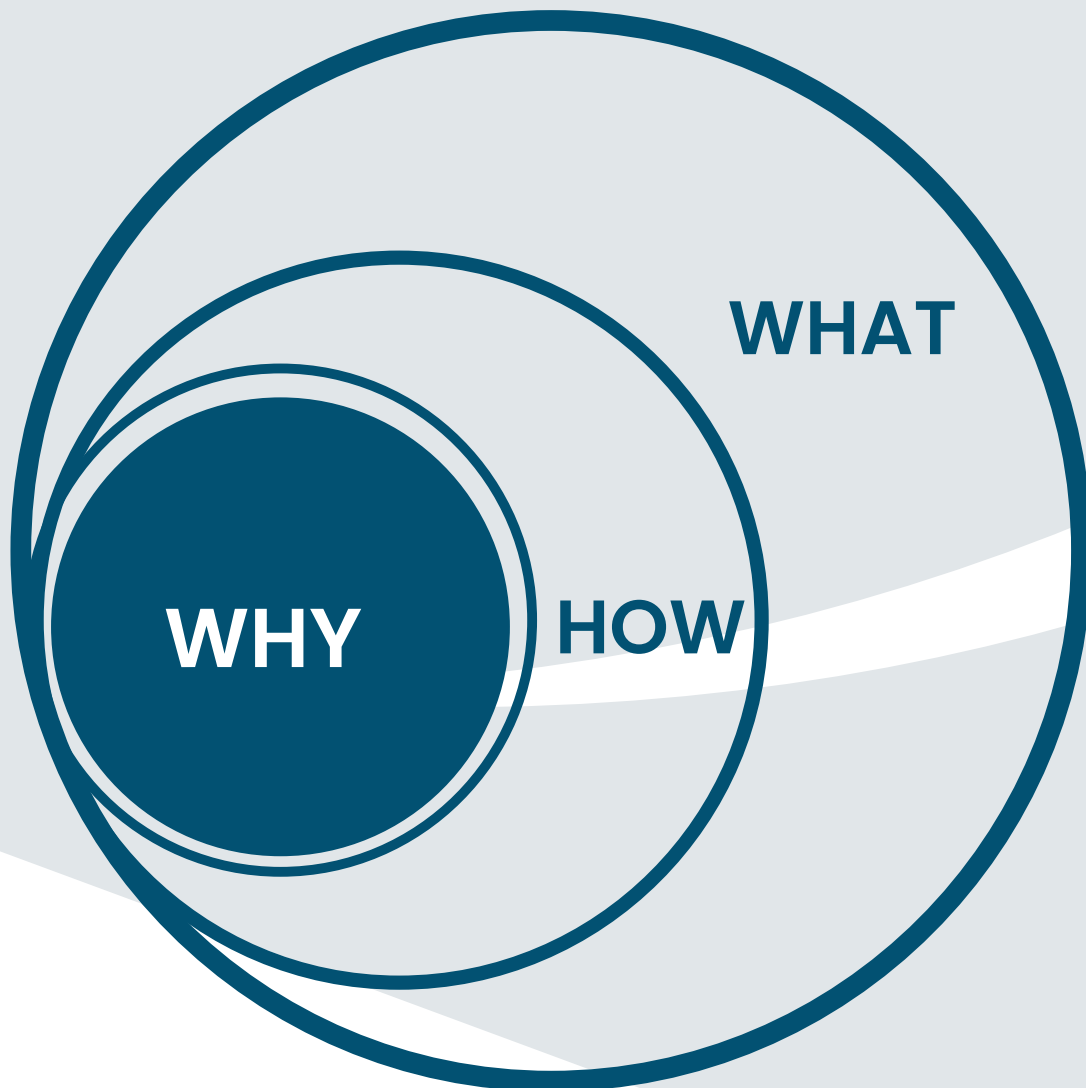
- Accounting for managers
- Accounting, Decision Making & Financial Communication
- Finance for Non-Financial Professionals
- Finance, Risk Management & Corporate Governance
- Financial Analysis, Planning & Control
- Financial Awareness
- Financial Strategy & Accounting Skills
- Fundamentals of Finance & Accounting
- Managerial Accounting: Information for Planning, Decision Making and Control
- Understanding Finance to Influence Strategic Decisions

Leadership & Management Courses

- Cultural Change Management
- Effective People Skills
- Effective Time, Task & Plan and Organize Work
- Foster Teamwork & Cooperation Skills
- Leadership Best Practices: Enhancing Leadership for Peak Performance
- Leadership Excellence in Handling Pressure & Stress
- Leadership Skills for High Performing Managers
- Strategic Crisis Management
- Strategic Thinking & Business Planning
- Successful Planning, Organizing & Delegating

PHILOSOPHY

We have only today to make things happen, or else, never – (WHY, HOW & WHAT)



WHY?

Empower individuals and organizations to realize growth and profits to build a better future for the next generation



HOW?

- Do the right thing always*
- . Lead by example*
- . bring out the best on everyone*
- . Make a little improvement*
- . Do it all in the spirit of UPI Innovations & Development*
- . Enhance on living the present*

WHAT?

- Identify innovation and invest in growth and development*
- . Delight our customers*
- . Honor our commitments*
- . Develop and incorporate new technology approaches*
- . Help in improving resource management*

OUR TEAM

Experience

20+

YEARS OF
EXPERIENCE

Exposure



INTERNATIONAL,
UNITED NATION, PRIVATE
& PUBLIC SECTORS



Industries

GOVERNMENT,
BANKING, TELECOMS,
FINANCE & INSURANCE

CAPACITY BUILDING (Training, Facilitation, Coaching & Mentorship)

1. INFORMATION AND COMMUNICATION TECHNOLOGY COURSES

- Certified Information Systems Auditor (CISA)
- Virtual Computing and Cloud Systems
- Database Design and Administration
- Cyber Security Awareness ICT Users and Experts
- ICT - infrastructure management using Windows Servers
- Microsoft Office Programs
- Awareness (Socialization) of Digital Literacy to improve socio-economic development
- Data Analytics
- Awareness of Emerging Technologies
- Train the Trainer (ToT)
- Building Digital Skills
- On Job Training Facilitation
- ICT Project management

2. LEADERSHIP & MANAGEMENT COURSES

- Decisions, Dynamics & Leadership Styles
- Effective People Skills
- Effective Self-Management
- Effective Time, Task & Plan and Organizing Work
- Foster Teamwork & Cooperation Skills
- Leadership Development: Self-Awareness, Skills and Strategies
- Leadership, Influence & Trust - Creating Professional Strategies
- Leadership Skills for High Performing Managers
- Leading and Managing Change
- Leading Under Pressure: Managing Organizational & Personal Crises

- Managing Multiple Tasks, Priorities & Deadlines
- Negotiation and Conflict Management in Organizations
- Smart Leadership: Achieving Strategy through Leadership and Innovation
- Strategic Crisis Management
- The Middle Manager Development Program
- Using Human Resource Functions to Enhance Emotional Intelligence
- Emotional Intelligence - The Challenge of Hiring Senior Executives
- Teamwork as an Essential Component of High-Reliability Organizations

3. HUMAN RESOURCE MANAGEMENT COURSES

- Job Evaluation & Analysis
- Managing Employee Performance, Behaviors & Attitudes

4. FINANCIAL MANAGEMENT COURSES

- Accounting, Decision Making & Financial Communication
- Finance for Non-Financial Professionals
- Finance, Risk Management & Corporate Governance
- Financial Strategy & Accounting Skills
- Fundamentals of Finance & Accounting
- Understanding Finance to Influence Strategic Decisionsv Donor Funded Projects & Financial Management



CONTACT



NIC Investment House, 4th Floor,
Samora Avenue/Mirambo Street,
P.O.Box 6708,
Dar es Salaam, Tanzania



Phone: +255 22 2123651
Telefax: +255 22 2123653
Hotline 1 : 0655286869
Hotline 1 : 0745203020



Email: info@uid.co.tz
Website: www.uid.co.tz